



TPA Services

Optimize Administration with the Expertise of a Best-in-Class TPA

Zinnia brings together modern technology and over 150 years of insurance industry experience to transform end-to-end administration, allowing insurers to dramatically improve speed to market, reduce costs and focus on growth initiatives.



More Expertise. More Scalable. More Productive.

ABOUT ZINNIA

A New Tech Company,
But Not New to Insurance

Zinnia brings together the expertise of insurance professionals and the vision of innovators from technology and data science.

As a team, we've built Zinnia Open Insurance to simplify the complex, get products to market faster, serve the customer better, and turn data and insight into better risk-based outcomes for everyone.

The result is exceptional experiences that can adapt, evolve, and grow right along with the marketplace.



zinnia TPA Services

Leverage Enterprise Scale Technology

Our platform-driven, digital third-party administration features advanced microservices and multi-tenant-based architecture delivering fast and flexible capabilities across the life and annuity lifecycle.

Accelerate Growth and Reduce Complexity and Costs

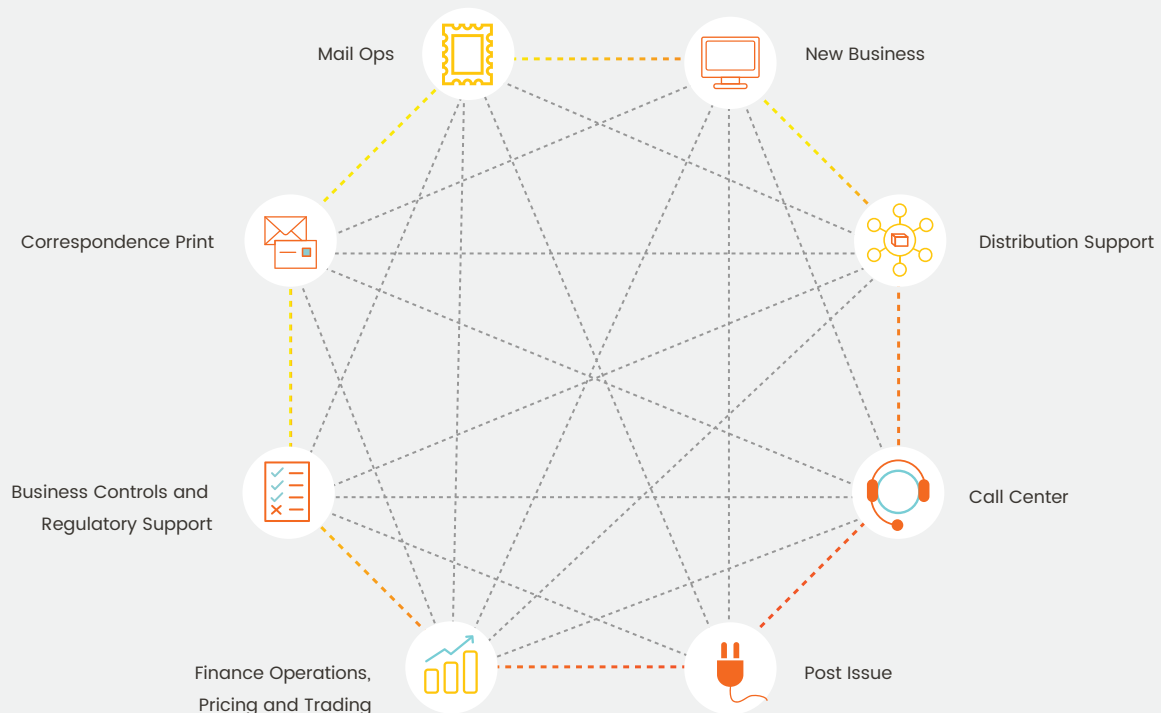
By integrating advanced technology with standardized processes, Zinnia improves productivity and speed to market, delivers cost efficiencies, reduces operating risk, and supports regulatory compliance. We have an unmatched track record and expertise in converting and servicing complex blocks from other third-party and home-grown systems.

Count on Comprehensive Support and Service

From pricing and trading to new business servicing and processing to post issue and full operational support, Zinnia is a dedicated partner for your consumers and advisors. We support all distribution channels, including: broker/dealer, BGA, Career, IMO, Wirehouse, Bank, and Direct-to-Consumer.

An Exceptional Experience for Everyone, Everywhere

Our service model follows the sun, with people and deep expertise available across the globe. Your customers get the support that keeps them happy and satisfied.



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END-TO-END SCOPE OF SERVICES

Mail Ops

- Doc Scanning
- Indexing
- Processing
- Workflow
- Document Storage
- Outgoing Mail

Distribution Support

- Contracting
- Background Checks
- Maintenance of Records
- Terminations
- Commission Payments and Statements

Post Issue

- Reinsurance Data
- Claims Processing
- Payments, Withdrawals
- Rescission
- Policy Changes
- MEC Testing
- Loans

Business Controls and Regulatory Support

- Compliance Reporting
- Complaint Support
- OFAC/AML support
- Audit Support,
- Market Conduct Annual Statement

New Business

- Application Data Entry
- Suitability Support
- eApp Support
- NIGO Resolution
- Underwriting Support

Call Center

- Inbound Call Center for New Business
- Distribution Support and Post Issue
- Servicing all Distribution Types, Clients and Carriers

Correspondence Print

- Direct/Individual Bills
- Loan Coupons
- Financial Confirms
- Automated Correspondence
- Regulatory Mailings
- Adhoc Mailings
- Policy Pages

Finance Operations, Pricing and Trading

- Daily Reconciliations
- Rate/Index Changes
- Policyholder Disbursements
- G/L Support
- Tax Processing
- Accounts Payable
- Escheatment

#1

Largest Administrator
of Variable Annuities
in the US

120+

New Products
Launched

\$100B+

Assets Under
Administration

\$20B

Premiums Processed
Annually



 zinnia™
Life, More Open.